



H.R.L
HAIGH RAIL LIMITED
Railway Engineering Contractors

Tracking Progress

WELCOME TO TRACKING PROGRESS



2016 has been a busy and successful year for Haigh Rail, with a number of new developments that have seen the company grow and expand into new areas. Significant for us was the award of the Network Rail Principal Contractor Licence, which allows us to operate directly for Network Rail, in accordance with its regulations. This quickly led to our first contract as Principal Contractor at Watford Junction, for the

supply and installation of 180No hollow bearers. While our core provision remains as a contractor for the rail industry, providing a full range of major works in permanent way renewals and maintenance using our in-house track engineering and welding capabilities, we also offer a number of new complementary services – including a minor works division for contracts up-to £250,000. We also launched a recruitment and labour division, which is firmly founded on our leading reputation for supplying multi-disciplinary teams, which will supply resources in both the construction and rail industries. 2017 will also see the

launch of Haigh Haulage. This bespoke division will provide a valuable and cost effective haulage solution for both rail and non-rail customers in the UK. All of this activity has created a number of new positions within the company – you can read about some of them inside. As we get ready for the festive season, I would like to thank all our valued customers, supply chain partners and colleagues for their hard work and commitment in making 2016 a success. I wish you all a Merry Christmas and a happy and prosperous new year.

Chris Haigh.



In this issue



Core Values



Children's Hospice



Staff Details

Bamber Bridge HQ for Haigh Rail

The new head office of Haigh Rail Ltd has been formally opened by Nigel Evans MP for the Ribbles Valley and Linda Woodhead, Deputy Mayor of South Ribbles Borough Council.

The new head office is in Momentum Place, off Nook Lane, in Bamber Bridge. Formed in 2011 in Chorley, just up the road, Haigh Rail Ltd is a rail engineering contractor under the dynamic leadership of managing director Chris Haigh.

MP Nigel Evans said, Haigh Rail is a local success story and it was only too pleased to be invited to the official opening of the new head office in Bamber Bridge. It is a pleasure to continue its great work in this part of the country, where there are strong transport links.

New enterprises such as Haigh Rail, which supply a vital engineering provision for Network Rail, as well as a range of private companies, are great for the region. This new office in Ribbles Valley offers exciting local employment opportunities, which will be a boost to the local economy. The company should be called Haigh Rail Unlimited!

Haigh Rail has a second office in Dorchester and a third in Claxton. The new head office in Bamber Bridge signals plans for further growth and underlines the company's commitment to the region.



Very pleased from both Haigh and myself, being up there in the practices and principles employed elsewhere in the industry. Five years later the aims of the company are slowly being achieved.

In the press

Works

Prestigious contract at Birmingham New Street

We were delighted to announce a recent and highly prestigious contract with our partner Siemens Rail Automation at Birmingham New Street.

The contract helped to cement our position as one of Siemens' preferred contractors for track installation works. It was won based on our ability to engineer not only the safest, but also the most cost efficient outcome.

The scope of the project was as follows:

- 140 Hollow bearer installations
- 8 IBJ installations
- UTX Track support
- Critical Rail Temperature monitoring
- Temporary speed restriction implementation
- Track surveys
- Point condition surveys

Siemens has been part of an amazing transformation of Birmingham's railway hub and we are proud to have played our part in constructing railways of the future. We look forward to the continuation of our long-term relationship with the Siemens team.

Haigh Rail awarded Principal Contractor Licence

We were proud to be awarded the Network Rail Principal Contractor Licence (PCL) in October, certifying that Haigh Rail is capable of carrying out duties as a Principal Contractor in accordance with Network Rail's regulations.

The new provisional licence will provide more opportunities for us and will allow Haigh Rail to be considered for projects previously not available to us. We are already in discussions with Network Rail to commence our first project as a PC. It is also a condition of the PCL that we will need to be reassessed on completion of a PCL project, in order to move the provisional status of the PCL to full licence status.

The award of PCL status is testament to the dedicated work of our Health, Safety and Compliance team, headed by Production, Safety and Compliance Engineer, Ian Hughes – and we are really grateful for his efforts.

First contract as Principal Contractor

Shortly after the award of our Principal Contractor Licence, we were delighted to announce our first contract as Principal Contractor at Watford Junction.

Previously working for Siemens on the Watford Remodelling Project, the core scope of the works for this new contract was for the supply and installation of 180No hollow bearers. We were also responsible for the management of the lineside civil engineering works.

This project represented the next step for Haigh Rail Ltd and is testament to the hard work of the entire team. We also look forward to using this project as the springboard to take our status from provisional to full licence holder.



Announcement of core values

Since our last newsletter, we have published our core values, which underpin all our activities and behaviours ensuring that we remain focused on delivering an excellent standard of workmanship safely. We are **Safe, Responsible, Quality People** that **Collaborate**:



SAFE

Creating a safe work environment is critical to the success of our business. All persons that come into contact with our activities have the right to feel safe.



PEOPLE

We empower our people to challenge the norm. We ensure that they have the right skills and knowledge to deliver our activities efficiently and effectively.



RESPONSIBLE

We strive to do the right thing for our clients, our people and the communities in which we work.



COLLABORATE

We promote collaborative behaviours between our people and those of our clients. These extend to the alignment of objectives, processes and structures for the joint delivery of work.



QUALITY

We look to create a continuously improving quality culture. We encourage positive behaviours and a questioning attitude while doing our work, which motivates us to help each other and resolve problems quickly.

Special event for local children's hospice

Haigh Rail's Chris Haigh and Claire Webley recently hosted a charity event from home to raise money for Derian House Children's Hospice. This hugely valuable local charity provides palliative, specialist respite and end of life care for children and young adults throughout the North West region.

Chris and Claire asked guests for £5 for entry and £1 per drink from the specialist drinks trailer (Chris made up the remainder of the cost). Fish and chips were served free of charge, with children enjoying a bouncy castle and complimentary sweets.

In total, a fantastic £893 was raised on the day, which was kindly made up to a £1,000 by a friend who wasn't able to be there. This will go towards the cost of care equipment and trips out for the children and young adults receiving care.

Derian House Children's Hospice is wholly reliant upon donations. It was the first provider of respite and palliative support in Lancashire for families of children with life shortening conditions.



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Focus on Claire Webley, Finance Director

Claire is a qualified accountant and joined Haigh Rail in 2015 to lead the finance and commercial functions, having amassed a wealth of rail industry knowledge whilst working for transport infrastructure giant Siemens.

Claire's rail career commenced in 2006, having served her early accounts apprenticeship in the engineering sector with Invensys Rail (now Siemens) in the company's Birmingham Office. In her role as Assistant Project Accountant, she managed a portfolio of projects each with a potential value of up-to £3m.

Promotion swiftly ensued in 2010, as Claire was then moved onto Project Accountant status for a number of individual schemes up-to £30m, which involved reporting to the Senior Management team at Siemens' Birmingham and Manchester regional bases.

As a result of Claire's hard work and abilities, she was promoted to a senior accountancy role with Siemens, which involved mentoring and managing accountancy staff and acting as an advisor to the board as required. Within a year, Claire became Regional Finance Manager, managing a large portfolio and a complete finance unit.

Claire moved on from Siemens in 2015, excited by the prospect of joining a new, fast growing contractor in Haigh Rail; with her corporate experience at a senior level, Claire is now driving necessary fiscal efficiencies into Haigh Rail in support of its growth plans.

New appointments



Craig Jones, Senior Project Manager

In November 2016 we were pleased to announce the appointment of Craig Jones as a Senior Project Manager.

Craig joined us from Stobart Rail, has over 16 years' experience in the delivery of permanent way works. Having joined Jarvis at the start of the millennium, Craig has worked his way up the track engineering ladder and has held senior track engineering positions at both Babcock Rail and Network Rail – the latter culminating in managing a Works Delivery Unit in the North, where he undertook the role of CRE Permanent Way for all delivered work.

Craig's reputation precedes him as a technically astute Project Manager who is both ambitious and hard working, able to manage a multitude of track installation projects in a multi-disciplinary project environment.

His track record in this regard speaks for itself, having worked on major projects in the last few years including Network Rail's Far North Plain Line Framework, as well as the Gospel Oak to Barking Electrification Track Lowering Scheme and delivering track drainage and track alignment works on the Ashford to Canterbury lines. This illustrates Craig's abilities to work in both an OHLE and third rail environment.

Craig now works closely with Engineering Director Dan Foster, applying his commercial experience to deliver Haigh Rail's growing portfolio of both major and minor track projects, as the company begins to self deliver schemes in line with its newly awarded PC status.



Teri Hodson, Finance and Administrative Assistant

Teri, who has spent much of her career working in the public sector, brings over two decades of professional support to the business and is a great addition to the Haigh Rail team.

Having worked in the public sector for many years and looking for a change, she was looking forward to bringing her knowledge and skills into the commercial sector.

Working alongside Finance Director, Claire Webley, Teri delivers effective procurement management, as well as providing much needed support in purchasing and sales and is a welcome addition to the team at the businesses headquarters in Bamber Bridge.

Training and development

George Kelly, Assistant Engineer

George commenced his two-year HNC in Engineering in September. The course is testament to his enthusiasm and is part of Haigh Rail's wider investment plan to train and develop its staff for the future.

George, who already holds a first class honours degree in Applied Science, will use this specialist training in engineering design principles and application for construction and the built environment to aid and develop his role. This training will be used as the basis for his continued professional development, a route which the company hopes will ultimately lead to future professional status.

Since joining Haigh in 2015, George's work ethic and professionalism have been fantastic. We are delighted to be supporting George to further his skills and look forward to seeing his future development.





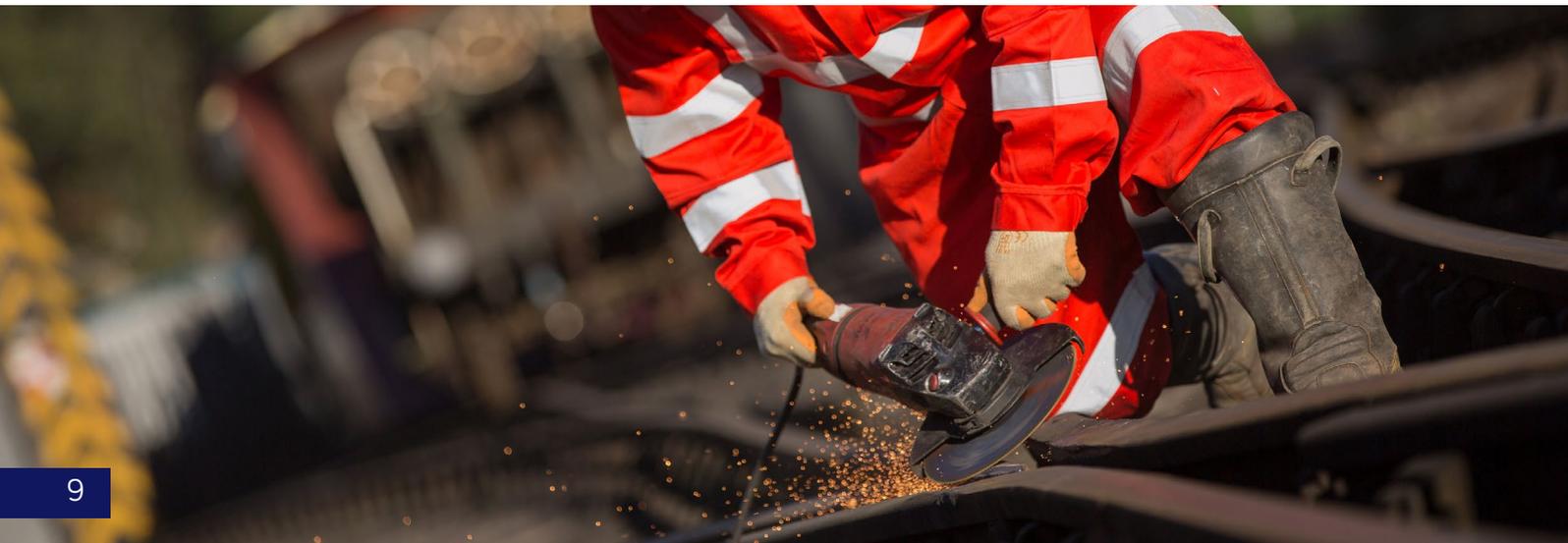
Jack Taylor, Apprentice Rail Engineer

In October 2016 we announced the appointment of Jack Taylor to our team of rail engineers.

As a nurturer of local talent, we recruited the 19-year-old from Stoke, close to our Crewe office. We will fully support Jack as he works towards an NVQ level 3 in railway engineering over the next 12 months. He has taken his place within our team to work on multi-disciplinary tasks and projects throughout the business, and is aspiring to climb the permanent way engineering ladder.

With its team of highly experienced and versatile rail specialists from across various track disciplines, Haigh Rail is proving that people really are the lifeblood of railway engineering.

By focusing on the recruitment and training of new specialists, Haigh Rail will safeguard the future of its workforce as it works towards its aim of becoming one of rail industry's preferred contractors for track infrastructure projects throughout the UK.



Haigh Rail in the press

Bamber Bridge HQ for Haigh Rail

The new head office of Haigh Rail Ltd has been formally opened by Nigel Evans MP for the Ribbles Valley and Linda Woollard, Deputy Mayor of South Ribble Borough Council.

The new head office is in Momentum Place, off Nook Lane, in Bamber Bridge.

Formed in 2011 in Chorley, just up the road, Haigh Rail Ltd is a rail engineering contractor under the dynamic leadership of managing director Chris Haigh. MP Nigel Evans said, 'Haigh Rail is a local success story, and I was only too pleased to be invited to the official opening of the new headquarters in Bamber Bridge. It is hugely impressive to see Chris Haigh start from zero and create a company with 41 employees in just five short years.

'This is a fantastic new facility which states the company's

intention to continue its great work in this part of the country, where there are strong transport links.

'New enterprises such as Haigh Rail, which supply a vital engineering provision for Network Rail, as well as a range of private companies, are great for the region. This new office in Ribbles Valley offers exciting local employment opportunities, which will be a boost to the local economy. The company should be called Haigh Rail Unlimited!'

Haigh Rail has a second office in Doncaster and a third in Crewe. The new head office in Bamber Bridge signals plans for further growth and underscores managing director Chris Haigh's ambition to become the principal contractor in the north for Network Rail.

Leveraging his numerous strong relationships within the industry, Chris has set about hiring some



key personnel from both P-Way and welding, taking up pivotal positions in the company. As a result of growing industry demand, Haigh Rail opened a dedicated welding division in Doncaster in 2014, offering 20 directly-employed operatives on stand-by for immediate mobilisation across the North.

Says managing director Chris Haigh, 'I founded Haigh Rail on

the premise that I could improve the practices and principles employed elsewhere in the industry. Five years later, the aims of the company are slowly starting to take shape, and our new head office represents our growth, confidence and professional approach. Bamber Bridge is an ideal location, being close to Preston which is of great importance in the LNW region.'

FACEBOOK.COM/RAILSTAFF | @RAILSTAFFUK | RAILSTAFFUK

Bamber Bridge press release (RailStaff)



High ambition for Haigh Rail Limited

Chris Haigh, founder and managing director of Haigh Rail Limited, has been making ambitious leaps in his career ever since he started working in the rail industry as a trainee. Now he's channeling this ambition into Haigh Rail, and the company's resulting growth doesn't look to be slowing down any time soon.

Born in Huddersfield 34 years ago, but raised in Preston, Chris set his sights on a career in construction from an early age. His first interview for a role as a trainee engineer raised the question: 'Would working on the railways suit you?' The answer was a resounding yes.

In 1998, he joined Centrac (now Carillion) as a trainee technical engineer. Here, he gained a BTEC in civil engineering and invaluable on-the-job training. He was soon promoted to site manager, a role which saw him delivering major projects on the West Coast Main Line, before continuing his already impressive career with major rail companies such as Babcock Rail and Network Rail.

While working for the managing authority of the UK's infrastructure network, Chris was the contractor's responsible engineer for track works on the Water Orton and Walsall re-signalling projects. He had overall responsibility for the day-to-day management of all works including cost/budget, planning, safety, compliance, delivery and handback of these works. He also managed the production of CPP, WPP and task briefs, staff inductions and safety tours.

Gaining all of this experience at a relatively young age fuelled Chris's passion for the rail industry, and boosted his aspirations to build on his experiences with these rail infrastructure giants through the tailored and flexible service offering that only a smaller rail infrastructure contractor can provide.

AMBITIOUS PLANS

In 2011, Haigh Rail Limited was established to fulfil the industry's need for a provider that delivers on skills, mobilisation, experience and cost efficiency – something which larger rail contractors are often unable to do. Utilising his excellent leadership skills and industry partnerships, Chris was able to assemble a team of industry professionals to undertake welding and permanent way projects for large rail companies and blue chip clients, delivering quality in the most efficient way possible.

Haigh Rail has seen huge growth since it was founded, and Chris's ambitious plans for the company show no sign of waning. Last year, the company increased its service provision capability with the addition of a welding division, based in Doncaster, which has created new business opportunities both existing clients.

The company's success has spurred a move into their new head office in Bamber Bridge, a modern, open-plan space which has already seen huge improvements in the team's efficiency and output, which has enabled Chris to look optimistically to Haigh Rail's future.

As a man used to spending his working days on the country's railways – winter or summer, rain or shine – Chris also likes to spend much of his spare time outdoors. Pursuits such as fishing, shooting and taking his dog on walks keep him active, as do regular trips to the gym. The birth of his baby daughter in May this year has placed new demands on his time.

HAULAGE DIVISION

Looking to the future of Haigh Rail and its ever-growing provision, Chris has been working tirelessly over the summer to secure the final details of the company's forthcoming haulage division, set to be up and running in

October. A new Scania truck is being modified with a specialist body, which includes a 40 tonne trailer in its rail gauge running rails. It has a purpose-built, removable rail-carrying frame that can transport 8 x 60-foot rails. The truck features a twin sleeper cab, a Euro 6 engine and Beaver tail fold flat ramps, providing plant access and all the latest industry safety systems.

The significant investment in a fully compliant Scania truck that can operate both for the rail industry and in a non-rail capacity will allow Haigh Rail to diversify its service offering, proving that good things really do come in small packages.

As has been clear from early in his career, Chris never tires of trying to find ways to improve the rail industry, and this drive has found a perfect outlet in Haigh Rail. The addition of welding and haulage divisions won't be the end of the business's growth, with supplementary plans already in the planning stage, and other goals in the pipeline.



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RailStaff full-page feature

Latest

Haigh Haulage

Early in 2017, Haigh Haulage will officially launch as a service provider to both rail and non-rail customers. The basis of our service is a new Scania R Series wagon. Its modified body features a twin sleeper cab, a Euro 6 engine and Beaver tail fold flat ramps, providing plant access and all the latest industry safety systems. We will work with general hauliers and lift and shift companies, container companies, utility companies, and plant and civil engineering companies – all of which benefit from our valuable expertise, experience and equipment.

News of the official launch will be featured on our website and LinkedIn company page.

Recruitment and labour supply

We already have a leading reputation for the supply of multi-disciplinary resource in the rail industry. We recently launched our recruitment and labour division, making this a discrete division within the company. We know that industries in all sectors need people with the right attitude as well as the right skills and experience. We supply highly qualified permanent, temporary and contract personnel in a wide range of roles, from M&E trade professionals to railway track gangs.

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